

## 20 Most Promising EMR - EHR Solution Providers 2015

A major shift from paper to digital is radically transforming the healthcare industry. Today, with complete medical history stored on computers and cloud, clinicians and patients can view the lab results, hospital records, and other relevant health documents from anywhere, anytime and on any device. Hospitals and healthcare organizations have come to appreciate the usage of Electronic Health Records or Electronic Medical Records (EMR-EHR) and tools that promise secure accessibility and storage of clinically rich information. The future looks bright, but the vision can't become reality without laying a firm foundation.

EMR-EHR requires an initial investment of time and money; clinicians who have implemented them have reported operational benefits in the long term. With the efficiencies that electronic health records promise, their widespread use has the potential to result in significant cost savings across the health care system.

In contrary to the benefits, a set of challenges have also permeated with the usability factor that sometimes do not match clinical workflows. In lieu of these emerging challenges, thousands of companies have come to the forefront defining their potential to deliver the best-of-breed solutions for clients facing the complexities of EMR-EHR.

In the last few months, a distinguished panel comprising of CEOs, CIOs, VCs, analysts including Healthcare Tech Outlook editorial board reviewed the top companies in the EMR-EHR space, and shortlisted the ones that are at the forefront of tackling industry challenges.

The selection panel looked at the vendors' capability to fulfill needs of buyers with effective solutions that curb the challenges associated with EMR-EHR. In this edition of Healthcare Tech Outlook magazine, we bring to you "20 Most Promising EMR-EHR Solution Providers of 2015" featuring the companies creating an impact in the EMR-EHR sector.



### Company:

Quammen Health Care Consultants

### Key Person:

Dr. Rebecca Quammen  
CEO

### Website:

quammengroup.com

### Description:

A full-service healthcare information system and business consulting firm offering strategic, advisory, management, and product solutions supporting a gamut of healthcare initiatives

## Quammen Health Care Consultants A Consultative Approach to EHR Optimization

In the wake of health reform, healthcare organizations are scrambling to determine the necessary steps to improve their patient's experience, manage their population's health, and decrease their per capita costs. At the center of this push: adopting and optimizing electronic health records (EHRs). Quammen Health Care Consultants (QHCC), an Orlando-based full-service healthcare information systems and business consulting firm offers strategic, advisory, and management services focused on optimizing each healthcare organization's unique ecosystem to achieve this triple aim.

"The company provides a consultative platform that relies heavily on proven methodologies that allows healthcare organizations to overcome the inherent challenges and limitations of EHRs," says Dr. Rebecca Quammen, CEO, Quammen Health Care Consultants. Addressing this, QHCC places a great deal of importance on evidence-driven

clinical practice, rendering solutions that enable organizations to be agile, adaptable, and fully aligned on the front lines of care.

Instead of accepting status-quo technology products as a given, QHCC develops and deploys solutions that

**“While what we have accomplished as an industry is gargantuan by all historical measures, we have just begun to realize the benefits to be derived from all the automation that is currently in place”**

will enable healthcare organizations to thrive in the era of value based purchasing. The R4 Framework is a proven methodology that ensures key organizational clinical and business drivers are leveraged and reflected within the overall design of the EHR.

Lean principles are embedded to ensure operational efficiency and effectiveness is achieved and wasteful redundant processes are eliminated.

Healthcare leaders are now tasked with leveraging existing systems—or adding new technologies—into the mix to finally reach that watershed moment when the journey becomes blatantly worthwhile. QHCC makes it possible to fully leverage tech-

nology solutions and maintain a relentless focus on meaningful, actionable clinical data at the point of care. This information workflow focus approaches patient data from a usefulness perspective, combining enabling technologies and application functionality with interoperability of clinical processes. It enables organizations to meet the unique business requirements of individual departments, while protecting the integrity of key data needed by the organization as a whole. "With seamless integration available, interoperability and standardization is paramount to creating a clean and sustainable solution that meets operational and clinical workflow requirements," says Dr. Quammen.

"At Quammen, we are always challenging the status quo," asserts Dr. Quammen. "We are currently working to bridge the gap between what is implemented, what is being used, and what needs to be done to insure safe, quality care is delivered, compliance requirements are met, and reimbursement is optimized."

Moving forward, Quammen hopes to unravel opportunities in the second generation EHRs that would complement the rising push to cloud and mobility. Moreover, the firm will continue focusing on rapid prototyping of a recently patented software product that promises to bridge one of the many operational clinical gaps between the current EHR and Big Data analytics. "We still have many problems to solve in everyday clinical and financial operations and we hope to be a part of those solutions," Dr. Quammen concludes. **HT**



Dr. Rebecca Quammen (Becky)